

License Reform and Fee Study – License Type Counts, Fees, and Estimated Revenue
January 18, 2019

License Name	Current License Fee	License #s as of 12/20/18	Banquet App Fee	Banquet Apps	Banquet Days	Estimated Annual Revenue
Alcoholic Beverage Warehousing Permit (Out of Bond)	\$260.00	62				\$16,120.00
Annual Arts Venue Event License	\$100.00	12				\$1,200.00
Annual Banquet License	\$150.00	7				\$1,050.00
Annual Mixed Beverage Amphitheater License	\$560.00	1				\$560.00
Annual Mixed Beverage Banquet License	\$500.00	0				\$0.00
Annual Mixed Beverage Motor Sports Facility License	\$560.00	2				\$1,120.00
Annual Mixed Beverage Motor Sports Race Track License	\$560.00	1				\$560.00
Annual Mixed Beverage Performing Arts Facility License	\$560.00	2				\$1,120.00
Annual Mixed Beverage Special Events License	\$560.00	76				\$42,560.00
Annual Mixed Beverage Special Event (Museum Only)	\$560.00	3				\$1,680.00
Application Fee - Retail and Industry	\$195.00	2,119				\$413,205.00
Art Instruction Studio License	\$100.00	58				\$5,800.00
Banquet Facility License	\$190.00	14				\$2,660.00
Bed and Breakfast License	\$35.00	113				\$3,955.00
Beer Importer's License - in-state	\$370.00	65				\$24,050.00
Beer Importer's License -out-of-state	\$370.00	104				\$38,480.00
Beer Shipper's License - in-state	\$230.00	6				\$1,380.00
Beer Shipper's License out-of-state	\$230.00	2				\$460.00
Bottler's License	\$1,430.00	0				\$0.00
Brewery License, more than 10,000 barrels	\$4,300.00	4				\$17,200.00
Brewery License, more than 10,000 barrels + delivery + keg permit	\$4,365.00	1				\$4,365.00
Brewery License, more than 10,000 barrels + delivery permit	\$4,300.00	0				\$0.00
Brewery License, more than 10,000 barrels + keg permit	\$4,365.00	5				\$21,825.00
Brewery License; 500 barrels or less + delivery permit	\$350.00	1				\$350.00
Brewery License; 500 barrels or less + delivery permit + keg permit	\$415.00	21				\$8,715.00
Brewery License; 500 barrels or less + keg permit	\$415.00	86				\$35,690.00
Brewery License; 500 barrels or less in year license granted	\$350.00	62				\$21,700.00
Brewery License; 501 -- 10,000 barrels + delivery permit	\$2,150.00	1				\$2,150.00
Brewery License; 501 -- 10,000 barrels + delivery permit + keg permit	\$2,215.00	13				\$28,795.00
Brewery License; 501 -- 10,000 barrels + keg permit	\$2,215.00	53				\$117,395.00
Brewery License; 501 -- 10,000 barrels in year license granted	\$2,150.00	24				\$51,600.00
Canal Boat Operator License	\$100.00	0				\$0.00
Commercial Lifestyle Center	\$300.00	4				\$1,200.00
Confectionery (Off Premises)	\$100.00	7				\$700.00
Day Spa License	\$100.00	204				\$20,400.00
Delivery Permit, if permittee holds no other license under title -- out of state	\$120.00	1				\$120.00
Distiller's License, 5,000 gallons - 36,000 gallons of alcohol or spirits	\$2,500.00	6				\$15,000.00
Distiller's License, if more than 36,000 gallons of alcohol or spirits	\$3,725.00	9				\$33,525.00
Distiller's License, not more than 5,000 gallons of alcohol or spirits	\$450.00	57				\$25,650.00
Equine Sporting Event License	\$130.00	1				\$130.00
Farm Winery License, Class A	\$190.00	235				\$44,650.00
Farm Winery License, Class A + delivery + keg permit	\$255.00	2				\$510.00
Farm Winery License, Class A + delivery permit	\$190.00	81				\$15,390.00
Farm Winery License, Class A + keg permit	\$255.00	6				\$1,530.00
Farm Winery License, Class B	\$3,725.00	5				\$18,625.00
Farm Winery License, Class B + delivery permit	\$3,725.00	6				\$22,350.00
Farm Winery License, Class B + keg permit	\$3,790.00	0				\$0.00
Farm Winery License, Class B + delivery permit + keg permit	\$3,790.00	0				\$0.00
Fruit Distiller's License	\$3,725.00	0				\$0.00
Fulfillment Warehouse License	\$120.00	1				\$120.00
Gift Shop	\$230.00	4				\$920.00
Gift Shop + delivery permit	\$230.00	1				\$230.00
Gourmet Brewing Shop License	\$230.00	8				\$1,840.00
Gourmet Oyster House License	\$230.00	1				\$230.00
Gourmet Oyster House License + keg permit	\$295.00	0				\$0.00
Historic Cinema House	\$200.00	1				\$200.00
Hospital	\$145.00	2				\$290.00
Internet Wine Retailer License - In State	\$150.00	18				\$2,700.00
Internet Wine Retailer License - In State + Delivery	\$150.00	4				\$600.00
Internet Wine Retailer License - Out of State	\$150.00	4				\$600.00
Internet Beer Retailer - In State	\$150.00	0				\$0.00
Internet Beer Retailer - in state + delivery	\$150.00	1				\$150.00
Internet Beer Retailer - in state + delivery + keg	\$215.00	0				\$0.00
Internet Beer Retailer - in state + delivery + keg	\$215.00	0				\$0.00
Internet Beer Retailer - Out of State	\$150.00	0				\$0.00
Internet Beer Retailer - Out of State + delivery permit	\$150.00	0				\$0.00
Internet Beer Retailer - Out of State + Keg permit	\$215.00	0				\$0.00
Internet Beer Retailer - Out of State + delivery permit + keg permit	\$215.00	0				\$0.00
Keg Registration Fee	\$65.00	Included in other categories				n/a
Limited Brewery License, more than 10,000 barrels	\$4,300.00	0				\$0.00
Limited Brewery License, more than 10,000 barrels + delivery + keg permit	\$4,365.00	0				\$0.00
Limited Brewery License, more than 10,000 barrels + delivery permit	\$4,300.00	0				\$0.00
Limited Brewery License, more than 10,000 barrels + keg permit	\$4,365.00	0				\$0.00
Limited Brewery License; 500 barrels or less	\$350.00	10				\$3,500.00
Limited Brewery License; 500 barrels or less + delivery permit	\$350.00	1				\$350.00
Limited Brewery License; 500 barrels or less + delivery permit + keg permit	\$415.00	5				\$2,075.00
Limited Brewery License; 500 barrels or less + keg permit	\$415.00	10				\$4,150.00
Limited Brewery License; 501 -- 10,000 barrels + delivery permit	\$2,150.00	0				\$0.00
Limited Brewery License; 501 -- 10,000 barrels + delivery permit + keg permit	\$2,215.00	2				\$4,430.00
Limited Brewery License; 501 -- 10,000 barrels + keg permit	\$2,215.00	5				\$11,075.00

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Limited Brewery License; 501 – 10,000 barrels in year license granted	\$2,150.00	0		\$0.00
Limited Mixed Beverage Restaurant License -- Tables for 100 persons	\$460.00	6		\$2,760.00
Limited Mixed Beverage Restaurant License -- Tables for 100 to 150 persons	\$875.00	8		\$7,000.00
Limited Mixed Beverage Restaurant License -- Tables for more than 150	\$1,330.00	5		\$6,650.00
Marketing Portal License	\$150.00	0		\$0.00
Meal-Assembly Kitchen License	\$100.00	0		\$0.00
Mixed Beverage Carrier License -- Airplane passengers	\$1,475.00	24		\$35,400.00
Mixed Beverage Carrier License -- average # dining cars, club cars Train (Number of trains =)	\$190.00	1		\$190.00
Mixed Beverage Carrier License -- Boat passengers	\$560.00	13		\$7,280.00
Mixed Beverage Caterer's License	\$1,860.00	194		\$360,840.00
Mixed Beverage License -- Private Non-Profit 201 to 500	\$1,860.00	18		\$33,480.00
Mixed Beverage License -- Private Non-Profit more than 500	\$2,765.00	37		\$102,305.00
Mixed Beverage License -- Private Non-Profit no more than 200	\$750.00	0		\$0.00
Mixed Beverage License -- Seating capacity at tables for more than 150	\$1,430.00	2,270		\$3,246,100.00
Mixed Beverage License -- Seating capacity at tables for up to 100	\$560.00	2,000		\$1,120,000.00
Mixed Beverage License -- Seating capacity at tables for up to 100 but not more 150	\$975.00	1,030		\$1,004,250.00
Mixed Beverage License -- Restaurant on Government property	\$500.00	30		\$15,000.00
Mixed Beverage Limited Caterer's License	\$500.00	84		\$42,000.00
Mixed Beverage Restaurant/Mixed Beverage Caterer Combined License -- Seating capacity at tables for more than 150	\$3,290.00	24		\$78,960.00
Mixed Beverage Restaurant/Mixed Beverage Caterer Combined License-- Seating capacity at tables for up to 100	\$2,420.00	9		\$21,780.00
Mixed Beverage Restaurant/Mixed Beverage Caterer Combined License -- Seating capacity at tables for up to 100 but not more 150	\$2,835.00	6		\$17,010.00
Motor Car Sporting Event Facility License	\$130.00	2		\$260.00
Museum License	\$190.00	8		\$1,520.00
Retail off premises Beer License	\$120.00	358		\$42,960.00
Retail Off Premises Beer License + keg	\$185.00	6		\$1,110.00
Retail Off premises Brewery License	\$120.00	8		\$960.00
Retail Off premises Brewery License + delivery + keg permit	\$185.00	2		\$370.00
Retail Off premises Brewery License + delivery permit	\$120.00	1		\$120.00
Retail Off premises Brewery License + keg permit	\$185.00	2		\$370.00
Retail Off premises Limited Brewery License	\$120.00	0		\$0.00
Retail Off premises Limited Brewery License + delivery + keg permit	\$185.00	0		\$0.00
Retail Off premises Limited Brewery License + delivery permit	\$120.00	1		\$120.00
Retail Off premises Limited Brewery License + keg permit	\$185.00	1		\$185.00
Retail off-premises Wine and Beer License for Gift Shop, Gourmet Shop, and Convenience Store	\$230.00	5,805		\$1,335,150.00
Retail off-premises Wine and Beer License for Gift Shop, Gourmet Shop, and Convenience Store + Delivery	\$230.00	141		\$32,430.00
Retail off-premises Wine and Beer License for Gift Shop, Gourmet Shop, and Convenience Store + Keg	\$295.00	655		\$193,225.00
Retail off-premises Wine and Beer License for Gift Shop, Gourmet Shop, and Convenience Store + Keg + Delivery	\$295.00	120		\$35,400.00
Retail off-premises winery license	\$145.00	7		\$1,015.00
Retail off-premises winery license + delivery + keg permit	\$210.00	0		\$0.00
Retail off-premises winery license + delivery permit	\$145.00	4		\$580.00
Retail off-premises winery license + keg permit	\$210.00	0		\$0.00
Retail on premises Beer License -- Hotel, Restaurant, Club	\$145.00	657		\$95,265.00
Retail on-and-off premises Beer License -- Hotel, Restaurant, Club	\$300.00	173		\$51,900.00
Retail on-and-off premises Beer License -- Hotel, Restaurant, Club + Delivery	\$300.00	13		\$3,900.00
Retail on-and-off premises Beer License -- Hotel, Restaurant, Club + Keg	\$365.00	13		\$4,745.00
Retail on-and-off premises Beer License -- Hotel, Restaurant, Club + Delivery + Keg	\$365.00	2		\$730.00
Retail on-and-off premises Beer License -- Hotel, Restaurant, Club, Grocery Store located in rural area outside corporate limits of any city or town	\$300.00	0		\$0.00
Retail On and Off Premises Wine and Beer	\$600.00	1,750		\$1,050,000.00
Retail On and Off Premises Wine and Beer + Delivery	\$600.00	132		\$79,200.00
Retail On and Off Premises Wine and Beer + Keg	\$665.00	305		\$202,825.00
Retail On and Off Premises Wine and Beer + delivery + keg	\$665.00	79		\$52,535.00
Retail on-premises Wine and Beer License for Airplane passengers	\$750.00	26		\$19,500.00
Retail on-premises Wine and Beer License for Boat per annum for average # of boats	\$300.00	19		\$5,700.00
Retail on-premises Wine and Beer License for Train per annum for average # of dining cars, buffet cars, or club cars operated in Virginia	\$300.00	1		\$300.00
Retail on-premises Wine and Beer License to Hospital - See HOSPITAL privilege above				\$0.00
Retail on-premises Wine and Beer License to Hotel, Restaurant, Club, or Other Person; Except Passengers by Train, Boat, or Airplane	\$300.00	5,824		\$1,747,200.00
Solicitor Tasting Permit	\$50.00	51		\$2,550.00
Wholesale Beer License, 300,000 cases of beer a year or less	\$930.00	76		\$70,680.00
Wholesale Beer License, 300,000 cases of beer a year to 600,000	\$1,430.00	4		\$5,720.00
Wholesale Beer License, more than 600,000 cases of beer per year	\$1,860.00	30		\$55,800.00
Wholesale wine license, selling 30,000 gallons but not more than 150,000 gallons of wine per year	\$930.00	30		\$27,900.00
Wholesale wine license, selling 30,000 gallons of wine or less	\$185.00	343		\$63,455.00
Wholesale wine license, selling more than 300,000 gallons per year	\$1,860.00	10		\$18,600.00
Wholesale wine license, selling 150,000 gallons but not more than 300,000 gallons per year	\$1,430.00	8		\$11,440.00
Wine and Beer Shipper's License - in-state	\$230.00	13		\$2,990.00
Wine and Beer Shipper's License - out-of-state	\$230.00	7		\$1,610.00
Wine importer's license - in-state	\$370.00	159		\$58,830.00
Wine importer's license -out of state	\$370.00	275		\$101,750.00

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Wine Shipper's License -- in-state	\$230.00	186				\$42,780.00
Wine Shipper's License -- out-of-state	\$230.00	1,224				\$281,520.00
Winery License, more than 5,000 gallons in year granted	\$3,725.00	7				\$26,075.00
Winery - Limited License, not more than 5,000 gallons in year granted	\$189.00	35				\$6,615.00
BANQUETS FOR 7/1/2017 - 6/30/2018	Current License Fee		Banquet App Fee	Banquet Apps	Banquet Days	Estimated Annual Revenue
Banquet/Mixed Beverage Club Event (Per Day)	\$75.00		30	1	2	\$180.00
Banquet Special Event (Manufacturer Multi Day)	\$100.00		15	12	29	\$1,380.00
Banquet Special Event (Allowing wine off premises sales)	\$40.00		45	85	96	\$7,665.00
Banquet/Mixed Beverage Special Event (allowing wine off premises sales)	\$85.00		90	42	55	\$8,455.00
Manufacturer's Beer/Wine Event	\$100.00		15	365	594	\$41,975.00
Manufacturer's Distilled Spirits Event	\$100.00		15	11	15	\$1,265.00
Tasting License	\$40.00		15	112	124	\$6,640.00
Mixed Beverage Special Events License (daily)	\$45.00		45	91	103	\$8,730.00
Mixed Beverage Club Events Licenses (daily)	\$35.00		15	31	41	\$1,900.00
Banquet License, per license granted by Board (daily)	\$40.00		15	12,978	13,440	\$732,270.00
Banquet Mixed Beverage Special Event	\$85.00		90	1,392	1,783	\$276,835.00
Banquet Special License, per license granted by Board (daily)	\$40.00		45	5,720	7,247	\$547,280.00