VIRGINIA ALCOHOLIC BEVERAGE CONTROL BUREAU OF LAW ENFORCEMENT



QUARTERLY REPORT

3rd Quarter - 2019 July 1st through September 30th

CONTENT

| Subject | Page |
|-----------------------------|------|
| - | _ |
| Executive Summary | 2 |
| Arrests | 3 |
| Regulatory Violations | 6 |
| Field Contacts | 7 |
| Planned Operations Executed | 8 |
| Use of Force Incidents | 8 |
| Internal Investigations | 9 |
| License Activity | 10 |
| Inspections | 11 |
| Observations | 12 |
| Underage Buyer Programs | 13 |
| Training | 14 |
| Accreditation | 15 |

Executive Summary

As a commitment to transparency, accountability and reporting, the Virginia Alcoholic Beverage Control Authority's Bureau of Law Enforcement produces this quarterly report in accordance with Virginia Code 4.1-103 #30 and as part of its implementation of the recommendations of the Governor's Expert Panel, created by Governor McAuliffe in Executive Order 40. The report demonstrates our adoption of the panel's recommendations as well as ensuring citizen access to information.

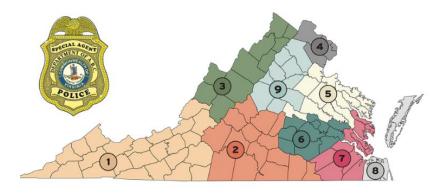
During the 2019 Virginia General Assembly session, legislation was enacted through the Virginia State Budget Item 4-5.04 m. "requiring no expenditures from general or non-general fund sources may be made by any state agency or authority for the purchase of implementation of body-worn camera systems". While the Governor's Expert Panel recommended the use of body-worn cameras by Virginia ABC special agents, the Authority halted the procurement and implementation process of body-worn cameras due to the current legal prohibition. If the prohibition is lifted, the Authority will assess at that time whether implementation of body worn cameras is practicable under existing policies and legal standards.

The Governor's Expert Panel gave clear directions on the content of this quarterly report. This report follows those basic guidelines. Listed below is a synopsis of the data reported in each of those areas:

- 1. **Criminal Violations** There were 67 total charges placed this quarter with 63 (94%) of those charges related to alcohol violations. Last quarter there were 192 charges with 86 (45%) being alcohol related. There is a 65% decrease in total arrests compared to last quarter. Racial breakdown of arrests shows the percentage of arrestees were 63% white and 15% black. Distribution of arrests by gender for the quarter shows 37% of arrestees being male and 63% female.
- 2. **Regulatory violations** This quarter saw a 2% decrease in violations brought to hearings and a 15% increase in written warnings when compared to 3Q 2019. There was a 23% decrease in regulatory charges adjudicated in hearings with 204 in 2Q 2019 and 157 in 3Q 2019.
- 3. **Field Contacts** There were no field contacts made this quarter.
- 4. **Planned Operations** There was one planned operation this quarter and three in the second quarter of 2019.
- 5. **Use of Force Reports** There were no reported Use of Force incidents this quarter.
- 6. **Internal Investigations** There is currently one open Internal Investigation that is pending. There were no informal complaints assigned to the field.
- 7. **License Activity** Retail approvals showed a decrease of 23% for the third quarter of 2019 compared to the previous quarter. Retail license approvals are down roughly 4% when compared to the third quarter of 2018. Banquet license approvals show a less than 1% decrease when compared to the previous quarter and a 4% increase when compared to the third quarter of 2018.
- 8. **Inspections/Observations** Inspections showed a decrease of 13% when comparing third quarter of 2019 to second quarter of 2019, and a 13% increase when compared to the third quarter of 2018. Observations are down 31% when comparing third quarter 2019 to the previous quarter.
- 9. **Underage Buyer –** UAB alcohol checks showed an increase of 9% this quarter when compared to the previous quarter. The compliance rate was 91%. Three UAB tobacco checks were completed with a compliance rate of 67%.
- 10. **Training and Community Outreach** ABC presented over 610 hours of training to law enforcement, licensees and the general public this quarter. There were 1848 hours of training received by ABC agents. These agents also attended over 966 hours of community outreach meetings.
- 11. **Accreditation** The bureau remains committed to maintaining accreditation with 205 audits and inspections being conducted this quarter and term.

Most of the above data will be broken down by region. On the following page is a map of Virginia outlined by region:

Region 1-Roanoke, Region 2-Lynchburg, Region 3-Stauanton, Region 4-Alexandria, Region 5-Fredericksburg, Region 6-Richmond, Region 7-Hampton,
Region 8-Chesapeake, Region 9-Charlottesville



Arrests

Criminal Charges

This table reflects the total and type of criminal charges that were placed by ABC enforcement personnel between July 1 and September 30, 2019 (Third Quarter 2019), and totals for the year. A majority of the arrests (63) involve sales made to underage individuals. These arrests usually occur as a result of the ABC underage buyer compliance program..

| | Δ | RRES | ST CH | ARGE | S 201 | L9 | | | - | - | | |
|---|-------------|------|-------|------|-------|----|---|---|---|--------|-------|------|
| CHARGE | REGION – Q3 | | | | | | | | | | | YTD |
| CHARGE | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Compl. | Total | 2019 |
| Alcohol Related Charges *See Chart Below for Individual Charges | 8 | 9 | 4 | 14 | 12 | 4 | 1 | 9 | 2 | 0 | 63 | 242 |
| Larceny | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18 |
| Shoplifting | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 6 |
| Fraud / Forgery | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Traffic Violations | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 2 |
| Contribute to the Delinquency of Minor | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Embezzlement | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Firearms Violations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Tobacco Violations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 84 |
| TOTAL | 11 | 9 | 4 | 14 | 13 | 4 | 1 | 9 | 2 | 0 | 67 | 365 |

^{*} The charges of larceny, shoplifting, embezzlement and fraud are primarily related to our retail stores.

| *4.1 ALCOHOL RELATED | | | - | REG | ION - | - Q3 | - | | | | | YTD |
|---------------------------------------|---|---|---|-----|-------|------|---|---|---|--------|-------|------|
| CHARGES | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Compl. | Total | 2019 |
| Sale of Alcoholic Beverage - Underage | 8 | 9 | 4 | 14 | 12 | 4 | 0 | 9 | 2 | 0 | 62 | 228 |
| Unlicensed Distilling Apparatus | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Illegal Sale of Alcohol | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Possess Illegally acquired Alcohol | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Illegal Manufacture of Alcohol | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Aid and Abet Alcohol Law Violations | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Maintain Common Nuisance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Drinking in Public | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 1 |
| Use False ID to purchase | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Underage purchase of Alcohol | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| TOTAL | 8 | 9 | 4 | 14 | 12 | 4 | 1 | 9 | 2 | 0 | 63 | 242 |

Arrests by Region

This table breaks down the total criminal arrests - by region where the offense took place, comparing the percentage change from arrests in the first quarter of 2019 to arrests in the third quarter of 2019 and total for the year.

Note: These are arrest figures involving the three types of reportable arrests; In-custody, Released on a Summons and Warrant. These numbers may differ from the number of charges placed by ABC Enforcement.

| ARRI | ESTS BY F | REGION | | |
|-----------------------|-----------|---------|--------|------|
| REGION | 2Q 2019 | 3Q 2019 | % | YTD |
| NEGIO! | Arrests | Arrests | Change | 2019 |
| Region 1 - ROANOKE | 41 | 11 | -73% | 52 |
| Region 2 - LYNCHBURG | 18 | 9 | -50% | 27 |
| Region 3 - STAUNTON | 18 | 4 | -78% | 22 |
| Region 4 - ALEXANDRIA | 33 | 14 | -58% | 47 |
| Region 5 - | 7 | 13 | 86% | 20 |
| FREDERICKSBURG | , | 15 | 0070 | 20 |
| Region 6 - RICHMOND | 32 | 4 | -88% | 36 |
| Region 7 - HAMPTON | 18 | 1 | -94% | 19 |
| Region 8 - CHESAPEAKE | 15 | 9 | -40% | 24 |
| Region 9 - | 6 | 2 | -67% | 8 |
| CHARLOTTESVILLE | 0 | 2 | 0770 | U |
| Compliance | 4 | 0 | N/A | 4 |
| TOTAL | 192 | 67 | -65% | 259 |

Arrest by Type and Race

This table reflects the race of arrested individuals in the third quarter of 2019. The data is broken down into the three types of arrests (On-View - Taken into Custody, Released On a Summons and Warrant - Taken Into Custody)

| Al | | TYPE AND RA - 2019 | ACE | | | | | | | |
|-----------------|---------|-----------------------|------------|-------|--|--|--|--|--|--|
| Race | On-View | Summons | In-Custody | Total | | | | | | |
| White 0 39 3 | | | | | | | | | | |
| Black 1 9 0 | | | | | | | | | | |
| Hispanic | 0 | 7 | 0 | 7 | | | | | | |
| Asian | 0 | 6 | 0 | 6 | | | | | | |
| Middle Eastern | 0 | 2 | 0 | 2 | | | | | | |
| Indian | 0 | 0 | 0 | 0 | | | | | | |
| Unknown 0 0 0 0 | | | | | | | | | | |
| Total | 1 | 63 | 3 | 67 | | | | | | |

Arrest by Age and Gender

This table reflects a breakdown by gender and age of all adults that have been arrested in the third quarter of 2019. This includes all types of arrests - (in-custody, released on summons and warrant).

| | ARREST BY GENDER AND AGE – 3Q - 2019 | | | | | | | | | | | | |
|--------|--------------------------------------|-------|-------|--------|--------|---------|--------|--------|--------|--------|--------|--------------|-------|
| Gender | Juvenile | 18-20 | 21-24 | 25 -29 | 30 -34 | 35 - 39 | 40 -44 | 45 -49 | 50 -54 | 55 -59 | 60 -64 | 65 & Over | Total |
| Male | 0 | 3 | 1 | 4 | 2 | 4 | 3 | 0 | 1 | 4 | 1 | 2 | 25 |
| Female | 1 | 4 | 9 | 10 | 4 | 6 | 2 | 2 | 2 | 0 | 0 | 2 | 42 |
| TOTAL | 1 | 7 | 10 | 14 | 6 | 10 | 5 | 2 | 3 | 4 | 1 | 4 | 67 |

Regulatory Violations

A large portion of the work performed by Virginia ABC Special Agents involves the enforcement of rules and regulations applicable to ABC licensees. Violations can be dealt with by issuing a written warning or by presenting a violation case to the ABC Hearings Division. These violations can be punishable by fines, suspension or revocation of the ABC license.

Regulatory Charges Placed by Region

This table represents the total number of regulatory actions that were placed by enforcement personnel in the Second Quarter of 2019. Violations were routed to the hearings division for later adjudication while warnings were noted in the licensee file.

| REGULATORY CH | REGULATORY CHARGES PLACED - BY REGION* | | | | | | | | | | |
|------------------------------|--|-----------|------------|----------|--|--|--|--|--|--|--|
| | 3 | Q | YTD | 2019 | | | | | | | |
| REGION | # Hearing | # Written | # Hearing | #Written | | | | | | | |
| | Violations | Warnings | Violations | Warnings | | | | | | | |
| Region 1 - ROANOKE | 10 | 38 | 44 | 82 | | | | | | | |
| Region 2 - LYNCHBURG | 12 | 21 | 36 | 47 | | | | | | | |
| Region 3 - STAUNTON | 7 | 6 | 34 | 23 | | | | | | | |
| Region 4 - ALEXANDRIA | 23 | 63 | 86 | 226 | | | | | | | |
| Region 5 - FREDERICKSBURG | 21 | 24 | 38 | 76 | | | | | | | |
| Region 6 - RICHMOND | 13 | 28 | 62 | 96 | | | | | | | |
| Region 7 - HAMPTON | 6 | 15 | 35 | 78 | | | | | | | |
| Region 8 - CHESAPEAKE | 17 | 23 | 53 | 78 | | | | | | | |
| Region 9 - CHARLOTTESVILLE | 18 | 11 | 41 | 31 | | | | | | | |
| Compliance | 4 | 28 | 49 | 110 | | | | | | | |
| License Records Management** | 0 | 286 | 0 | 724 | | | | | | | |
| Total | 131 | 543 | 478 | 1571 | | | | | | | |

^{*}Count of individual charges

^{**}License Records Management consists of system-generated warnings for late MBAR violations.

Regulatory Charges Adjudicated in Hearings

This table represents the total number and type of charges that were adjudicated by the ABC hearings division in this quarter as a result of the regulatory charges previously placed by ABC agents.

| REGULATORY CHA | RGES AI | DJUDICA | ATED IN | HEARIN | GS DIVI | SION 30 | Q-2019 | • | • | • | |
|--|---------|---------|---------|--------|---------|---------|--------|----|----|------|-------|
| | | | | | | REGION | S | | | | |
| CHARGES | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | Comp | TOTAL |
| UAB | 7 | 10 | 14 | 10 | 6 | 8 | 8 | 7 | 2 | 2 | 74 |
| FAIL TO SUBMIT MBAR | 3 | 1 | 1 | 3 | 0 | 2 | 0 | 0 | 0 | 0 | 10 |
| MBAR VIOLATIONS | 0 | 0 | 2 | 0 | 0 | 7 | 0 | 0 | 1 | 0 | 10 |
| BAD CHECKS | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 6 | 1 | 0 | 10 |
| FAILED TO COMPLY WITH REGULATIONS | 0 | 0 | 1 | 2 | 0 | 2 | 1 | 1 | 0 | 1 | 8 |
| UNAUTHORIZED ALCOHOL | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 |
| PUBLIC SAFETY | 0 | 0 | 0 | 0 | 0 | 9 | 0 | 2 | 1 | 0 | 12 |
| EMPLOYEE WITH CRIMINAL BACKGROUND | 1 | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 3 |
| ESTABLISHMENT SO LOCATED | 5 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 6 |
| FAIL TO COMPLY WITH WHOLESALER REGULATIONS | 0 | 0 | 1 | 3 | 0 | 0 | 0 | 2 | 3 | 7 | 16 |
| MANAGER NOT ON DUTY or NOT POSTED | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 2 |
| SALE TO INTOXICATED | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 2 |
| OTHER | | | | | | 1 | | | | | 1 |
| Sub Totals | 16 | 12 | 19 | 22 | 6 | 30 | 10 | 19 | 10 | 13 | 157 |

Field Contacts

A field contact is when an agent engages a citizen and conducts a brief interview. When an arrest does not occur as a result of a field interview, agents report the stop in a "Field Contact" report. This report documents the reason for the stop as well as identifying information about the individual. Scrutiny of these types of encounters enables law enforcement executives as well as citizens to monitor police/citizen interactions to guard against biased-based policing practices.

| | FIELD CO | ONTACT | S BY RE | GION W | ITH DEN | /IOGRAF | PHICS - 3 | Q 2019 | | | |
|----------------------------|----------|--------|---------|--------|----------|---------|-----------|--------|----------------|---|-------|
| REGION | White | | Black | | Hispanic | | Asian | | Middle Eastern | | Total |
| | M | F | М | F | М | F | М | F | М | F | |
| Region 1 - ROANOKE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 2 - LYNCHBURG | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 3 - STAUNTON | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 4 - ALEXANDRIA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 5 - FREDERICKSBURG | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 6 - RICHMOND | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 7 - HAMPTON | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 8 - CHESAPEAKE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Region 9 - CHARLOTTESVILLE | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Planned Operations Executed

An "Operational Plan" is submitted for all structured, pre-planned operations/observations for which enforcement action is anticipated, (i.e.: any undercover operation, most search warrant executions, and any enforcement operation involving five (5) or more sworn personnel).

This table is a summary of the planned operations that took place in the third quarter of 2019. The one planned operation conducted by ABC Enforcement in this quarter were not in conjunction with other Law Enforcement Agencies.

| | OPERATIONAL PLANS JUL - SEP 2019 | | | | | | | | | | |
|--------|----------------------------------|-------------------------|-------------------|----------------------|--------------------|--|--|--|--|--|--|
| DATE | REGION | TYPE | TOTAL STAFFING | ASST. OTHER LE | AGENCY ASSISTED | | | | | | |
| 14-Sep | Region 1 - Roanoke | Undercover Operation | 8 SA/1 SAC | N | N/A | | | | | | |

SAC – Special Agent in Charge ASAC – Assistant Special Agent in Charge SSA – Senior Special Agent SA – Special Agent

Use of Force Incidents

The Bureau considers any amount of effort required by an agent to compel compliance by an unwilling subject that exceeds normal restraint or handcuffing to be a "Use of Force"; which requires a supervisor be notified and a Use of Force report completed.

| | USE OF FORCE INCIDENTS - REPORTED 3Q – 2019 | | | | | | | | | | |
|------|--|--|--|--|--|--|--|--|--|--|--|
| (| General Information Agent Information Offender Information | | | | | | | | | | |
| Date | Type of Level of | | | | | | | | | | |
| | NO USE OF FORCE INCIDENT REPORTS FOR THIS QUARTER | | | | | | | | | | |

Internal Investigations

Any complaint alleging improper action or improper conduct by an employee, if job-related or in violation of the Standards of Conduct, other policies of the Bureau, Department of Human Resource Management, the ABC Policy and Procedures Manual, or criminal law, will generate an administrative internal investigation. There are two types of internal investigations that are conducted by the Bureau; Formal and Informal (the difference is explained below). Both types of investigations are documented and reported through the chain of command.

Formal Complaint(s)

Formal complaints involve allegations that are investigated by trained Internal Affairs investigators and, if substantiated, can lead to formal and significant disciplinary action.

| | ACTIVE FORMAL COMPLAINT(S) | | | | | | | | | | | |
|------------------|----------------------------|--------------------------|---------------------|------------------|-----------|--------|-------------------|-----------------|--|--|--|--|
| Date Received | FILE# | REGION | ALLEGATION(S) | Date Assigned | Date Due | Status | Date Completed | Disposition | | | | |
| 4/11/2019 | 19-05 | Region 7 - Hampton | Improper Conduct | 4/11/2019 | 5/30/2019 | Open | | | | | | |
| 7/22/2019 | 19-06 | Region 4 - Alexandria | Improper Conduct | 7/31/2019 | 9/15/2019 | Closed | 10/1/2019 | Unsubstantiated | | | | |

Informal Complaint(s)

Informal complaints are minor allegations of infractions investigated by mid-level regional supervisors and the complainant is satisfied with the resolution offered and only wishes the matter to be handled informally by the supervisor.

| INFORMAL COMPLAINT(S) | | | | | | | | | | |
|-----------------------|---|-------|--------|---------------|----------------|-------------|--|--|--|--|
| Date Received | Date Assigned | FILE# | REGION | ALLEGATION(S) | Date Closed | Disposition | | | | |
| | NO INFORMAL COMPLAINTS FOR THIS QUARTER | | | | | | | | | |

License Activity Totals

A significant amount of an agent's time is committed to the approval process of both retail and "one day" banquet licenses. This process involves background investigations, venue/establishment inspections and training.

Retail License Approvals

Retail Application approvals, sometimes tied to economic conditions, decreased 23% for the third quarter of 2019 when compared to the previous quarter. In 3Q of 2018 there were 532 retail license approvals compared to 510 in 3Q of 2019 reflecting a 4% decrease in approvals.

| | APPROVED RETAIL LICENSES | | | | | | | | | | | |
|-----|--------------------------|-----|-----------|-----|-----|---------|-----|-----|---------|-----|-----|--|
| | 4Q - 2018 | | 1Q - 2019 | | | 2Q 2019 | | | 3Q 2019 | | | |
| OCT | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | |
| 171 | 144 | 148 | 167 | 158 | 184 | 258 | 215 | 190 | 161 | 163 | 186 | |
| | | 463 | 509 | | | 663 | | | 510 | | | |

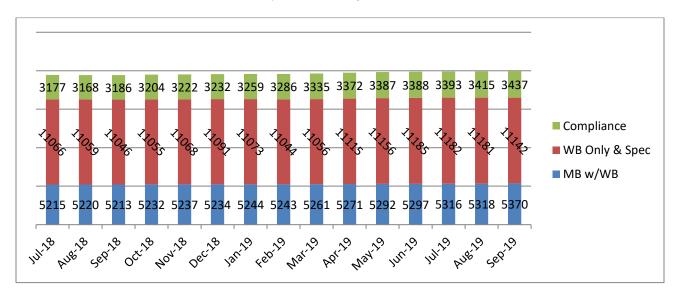
Banquet Licenses Approvals

Banquet License approvals, which follow seasonal trends, decreased in the third quarter with a less than 1% decrease when compared to the previous quarter. In 3Q of 2018 there were 8276 banquet license approvals compared to 8634 in 3Q of 2019 reflecting a 4% increase in activity compared to third quarter of last year.

| | APPROVED BANQUET LICENSES | | | | | | | | | | | |
|------|---------------------------|------|-----|---------|------|------|---------|------|------|------|------|--|
| | 4Q - 2018 1Q - 2019 | | | 2Q 2019 | | | 3Q 2019 | | | | | |
| ОСТ | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | |
| 3701 | 2215 | 2082 | 832 | 1206 | 1733 | 2143 | 3144 | 3380 | 2263 | 2861 | 3510 | |
| | 7998 3771 | | | | | 8667 | | | 8634 | | | |

Total Retail Licenses

Total Retail Licenses in the state has shown steady incremental growth.



Inspections / Observations

Licensee Inspections Completed

All ABC licensed establishments are subject to inspection by ABC agents. These inspections are overt; the agent will inspect the premises for compliance with regulatory requirements, meet with the owner or manager to review business receipts and purchasing records, review previously submitted MBARs and answer any questions business employees may have about ABC laws and requirements.

| 2019 LICENSE INSPECTIONS - BY REGION AND QUARTER | | | | | | | | | |
|--|------|------|------|------|--------|---------------------|-------------------------|--|--|
| REGION | 2018 | 2019 | 2019 | 2019 | TOTALS | TOTAL LICENSES** | % LICENSES INSPECTED | | |
| | 4Q | 1Q | 2Q | 3Q | | | | | |
| 1 - Roanoke | 389 | 370 | 384 | 442 | 1585 | 1963 | 81% | | |
| 2 - Lynchburg | 281 | 210 | 279 | 227 | 997 | 1205 | 83% | | |
| 3 - Staunton | 233 | 101 | 314 | 287 | 935 | 1198 | 78% | | |
| 4 - Alexandria | 753 | 808 | 957 | 812 | 3330 | 3896 | 85% | | |
| 5 - Fredericksburg | 173 | 422 | 258 | 155 | 1008 | 1088 | 93% | | |
| 6 - Richmond | 816 | 560 | 364 | 412 | 2152 | 2456 | 88% | | |
| 7 - Hampton | 514 | 338 | 260 | 232 | 1344 | 1480 | 91% | | |
| 8 - Chesapeake | 663 | 480 | 530 | 463 | 2136 | 2242 | 95% | | |
| 9 - Charlottesville | 354 | 203 | 359 | 270 | 1186 | 976 | 122% | | |
| Compliance | 475 | 233 | 515 | 370 | 1593 | 1742 | 91% | | |
| TOTALS | 3260 | 4651 | 4220 | 3670 | 15801 | 18246 | 87% | | |

^{**}Records system only allows for a snapshot of the total license count. Compliance total licenses does not include 1748 out-of-state licensees. License totals include Wine & Beer Off Premise Licensees which are only inspected every two years, thus the percentage of licensees inspected is not expected to be 100% for a one year cycle.

Observations Completed

Agents also conduct unannounced, covert, plain-clothes observations of ABC establishments to ensure licensees are following all ABC laws and regulations. Many of these observations are follow-up investigations initiated by citizen complaints.

| 2018 - 2019 OBSERVATIONS COMPLETED | | | | | | | | | | |
|------------------------------------|------|------|------|------|--------|--|--|--|--|--|
| REGION | 2018 | 2019 | 2019 | 2019 | TOTALS | | | | | |
| | 4Q | 1Q | 2Q | 3Q | | | | | | |
| 1 - Roanoke | 2 | 13 | 35 | 16 | 66 | | | | | |
| 2 - Lynchburg | 17 | 20 | 13 | 6 | 56 | | | | | |
| 3 - Staunton | 0 | 1 | 0 | 11 | 12 | | | | | |
| 4 - Alexandria | 7 | 8 | 4 | 9 | 28 | | | | | |
| 5 - Fredericksburg | 26 | 36 | 34 | 12 | 108 | | | | | |
| 6 - Richmond | 41 | 63 | 47 | 42 | 193 | | | | | |
| 7 - Hampton | 6 | 15 | 6 | 3 | 30 | | | | | |
| 8 - Chesapeake | 13 | 20 | 10 | 2 | 45 | | | | | |
| 9 - Charlottesville | 3 | 1 | 4 | 3 | 11 | | | | | |
| Compliance | 3 | 2 | 3 | 4 | 12 | | | | | |
| TOTALS | 118 | 179 | 156 | 108 | 561 | | | | | |

Underage Buyer Totals

The Underage Buyer (UAB) program is an ongoing effort by Virginia ABC to visit alcohol and tobacco retailers throughout the Commonwealth to verify compliance with the state age requirements -18 for tobacco and 21 for alcohol sales. Special Agents accompany underage operatives during attempts to purchase cigarettes or alcohol at grocery stores, convenience stores, restaurants and other businesses, including Virginia ABC stores.

Underage Buyer Program Checks - Alcohol

| UAB ALCOHOL CHECKS COMPLETED - CY 2019 | | | | | | | | | |
|--|----------------|---------------|------------|----------------|---------------|--------------------|--|--|--|
| | | 3Q Tota | als | 2019 Totals | | | | | |
| REGION | # | # | Compliance | # | # | | | | |
| REGION | Checks Made | Sales Made | Rate | Checks Made | Sales Made | Compliance Rate | | | |
| Region 1 - ROANOKE | 137 | 8 | 94% | 345 | 22 | 94% | | | |
| Region 2 - LYNCHBURG | 61 | 9 | 85% | 202 | 26 | 87% | | | |
| Region 3 - STAUNTON | 68 | 6 | 91% | 163 | 30 | 82% | | | |
| Region 4 - ALEXANDRIA | 137 | 14 | 90% | 400 | 60 | 85% | | | |
| Region 5 - FREDERICKSBURG | 44 | 17 | 61% | 150 | 30 | 80% | | | |
| Region 6 - RICHMOND | 130 | 4 | 97% | 339 | 25 | 93% | | | |
| Region 7 - HAMPTON | 26 | 0 | 100% | 168 | 16 | 90% | | | |
| Region 8 - CHESAPEAKE | 139 | 9 | 94% | 290 | 25 | 91% | | | |
| Region 9 - CHARLOTTESVILLE | 49 | 2 | 96% | 118 | 12 | 90% | | | |
| Compliance | 19 | 1 | 95% | 70 | 5 | 93% | | | |
| Total | 810 | 70 | 91% | 2245 | 251 | 89% | | | |

| UAB TOBACCO CHECKS COMPLETED - 3Q - 2019 | | | | | | | | | | |
|--|---------------------|-----------------|--------------------|--|--|--|--|--|--|--|
| REGION | # Checks Made | # Sales Made | Compliance Rate | | | | | | | |
| Region 1 - ROANOKE | 1 | 0 | 100% | | | | | | | |
| Region 2 - LYNCHBURG | 0 | 0 | N/A | | | | | | | |
| Region 3 - STAUNTON | 1 | 1 | 0% | | | | | | | |
| Region 4 - ALEXANDRIA | 0 | 0 | N/A | | | | | | | |
| Region 5 - FREDERICKSBURG | 0 | 0 | N/A | | | | | | | |
| Region 6 - RICHMOND | 1 | 0 | 100% | | | | | | | |
| Region 7 - HAMPTON | 0 | 0 | N/A | | | | | | | |
| Region 8 - CHESAPEAKE | 0 | 0 | N/A | | | | | | | |
| Region 9 - CHARLOTTESVILLE | 0 | 0 | N/A | | | | | | | |
| Compliance | 0 | 0 | N/A | | | | | | | |
| Total | 3 | 1 | 67% | | | | | | | |

Training

Virginia ABC Enforcement is committed to continuously improving the knowledge base and understanding of our Agents, our fellow law enforcement agencies, our licensees and the community. To this end, this quarter agents presented over 610 hours of training to law enforcement, licensees and the general public. There were 848 hours of training received by ABC agents. These agents also attended over 966 hours of community outreach meetings.

| TRAINING AND COMMUNITY INVOLVEMENT - 3Q 2019 (Hours) | | | | | | | | | |
|--|-----------|----------------------|----------------------|--------------------|---------------------|--------|----------|-------------------|---------|
| | Meetings | | | Trai | Training Instructed | | | Training Received | |
| REGION | ABC Store | Licensee | Public/ Community | Law Enforcement | Licensee | Public | In-House | Outside | Totals |
| REG1 - Roanoke | 42.97 | 119.92 | 54.35 | 52.12 | 27.38 | 5.97 | 78.33 | 79.98 | 461.02 |
| REG2 - Lynchburg | 89.10 | 162.13 | 40.63 | 115.72 | 16.47 | 0 | 42.35 | 0 | 466.40 |
| REG3 - Staunton | 5.18 | 11.27 | 6.83 | 14.70 | 15.75 | 2.48 | 22.62 | 95.07 | 173.90 |
| REG4 - Alexandria | 9.73 | 35.90 | 10.98 | 3.05 | 39.58 | 9.22 | 161.53 | 0 | 269.99 |
| REG5 - Fredericksburg | 7.23 | 19.78 | 12.25 | 4.58 | 1.75 | 3.25 | 32.98 | 135.98 | 217.80 |
| REG6 - Richmond | 4.00 | 58.78 | 35.83 | 20.88 | 17.97 | 1.00 | 31.02 | 0.00 | 169.48 |
| REG7 - Hampton | 0.98 | 12.23 | 9.00 | 0 | 23.03 | 1.08 | 54.98 | 0.00 | 101.30 |
| REG8 - Chesapeake | 1.00 | 23.32 | 8.43 | 0 | 35.93 | 4.50 | 53.57 | 8.23 | 134.98 |
| REG9 - Charlottesville | 11.20 | 89.58 | 18.47 | 0 | 8.73 | 1.98 | 16.20 | 0 | 146.16 |
| Compliance Office | 1.00 | 47.22 | 17.48 | 0 | 6.00 | 0 | 24.83 | 7.73 | 104.26 |
| Training Office | 0 | 0 | 0 | 161.58 | 0 | 16.03 | 3.50 | 0 | 181.11 |
| Totals | 172.39 | 580.13 | 214.25 | 372.63 | 192.59 | 45.51 | 521.91 | 326.99 | 2426.40 |
| | | 966.77 610.73 848.90 | | | | | | | |

Accreditation

Virginia ABC Enforcement is a State Accredited Law Enforcement Agency. Re-accreditation for VA ABC began with term 1 on October 1, 2015 and will end with term 4 on September 30, 2019. There are a total of 190 standards that have to be met with numerous proofs required for each standard. All 190 standards have completed proofs.

| ACCREDITATION ACTIVITIES | | | | | | | | | | |
|-------------------------------------|-------------|-------------|-----------|--|--|--|--|--|--|--|
| Mandated Activities | Required | In progress | Completed | | | | | | | |
| Q | uarterly | | | | | | | | | |
| Regional Change Funds | 11 | 0 | 11 | | | | | | | |
| Asset Forfeiture Funds | 10 | 0 | 10 | | | | | | | |
| Evidence Room Inspection | 10 | 0 | 10 | | | | | | | |
| Employee Benefit Fund | 1 | 0 | 1 | | | | | | | |
| Semi-A | Annual/Terr | n | | | | | | | | |
| Vehicle/Equipment | 143 | 0 | 143 | | | | | | | |
| Unannounced Evidence Inspections | 20 | 0 | 20 | | | | | | | |
| Annual Evidence Audits | 10 | 0 | 10 | | | | | | | |
| Yearly | | | | | | | | | | |
| Standards | 190 | 0 | 190 | | | | | | | |
| Proofs | 606 | 0 | 606 | | | | | | | |